

**Delaware Division of Professional
Regulation**

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Real Estate Education Committee

12/06/2018 09:30 AM

861 Silver Lake Blvd., Cannon Building
Second Floor Conference Room A
Dover, DE 19904

Posted: 11/28/2018 AW



CANNON BUILDING
861 SILVER LAKE BLVD., SUITE 203
DOVER, DELAWARE 19904-2467

STATE OF DELAWARE

**REAL ESTATE COMMISSION
REAL ESTATE EDUCATION
COMMITTEE**

TELEPHONE: (302) 744-4500

FAX: (302) 739-2711

WEBSITE: DPR.DE.LAW.GOV

EMAIL: CUSTOMERSERVICE.DPR@STATE.DE.US

AGENDA

(Amended items are noted with an asterisk)

I. Call to Order

II. Review and Approval of Minutes - November 1, 2018

III. Unfinished Business

IV. New Business

- A. Review of Course Provider Application(s)
 - 1. The CE Shop, Inc.
 - a. Discovering Commerical Real Estate-Module 6 - 3 Hours
 - 2. Ward & Taylor, LLC
 - a. Ethics-Module 2-3 Hours
 - b. First Time Home Buyers - Guiding A Buyer into a First Home-Module 3 - 3 Hours
 - c. Understanding The Agreement of Sale-Module 3 - 3 Hours
 - d. Risk Management-Module 4 - 3 Hours
 - e. Current Issues In Agency Law-Module 5 - 3 Hours
 - f. Legislative Landmines-Module 5,7 - 3 Hours
 - g. Don't Ley Your Sale Fall Apart(and what to do if it does)-Module 6 - 3 Hours
 - h. Practical Tips for Listing Agents-Module 6 - 3 Hours
 - i. Quirks in Real Estate - Practical Resolutions to Problems-Module 6 - 3 Hours
 - j.

Differences Between DE and PA Transactions-Module 7 -
3 Hours

3. Omega Real Estate School
 - a. Ethics-Module 2 -3 Hours
4. McKissock, LLC
 - a. Educating Sellers-Module 7 - 3 Hours
5. New Castle County Board of REALTORS
 - a. The Agony, Ectasy & Ethics of Co-Broking-Module 2 - 3 Hours
 - b. Short Sale, PreForeclosure & Distressed Property-Module 6 - 3 Hours
6. Weichert Real Estate School
 - a. Salesperson Pre-Licensing Course - 99 Hours
- B. Review of Instructor Application(s)
 1. Timothy Nally - New Application

V. Correspondence

VI. Other Business before the Committee (For Discussion Only)

- A. Review of Returned CE Audit Notice Documentation

VII. Public Comment

VIII. Next Meeting - January 3, 2019

IX. Adjournment

Please Take Note: To assure consideration of an application at a meeting, the Board office must receive all of these items no later than 4:30 p.m. ten full working days before the meeting date:

- Completed, signed and notarized application form,
- Fee payment, and
- All required documentation.

A final amended agenda will be published to reflect any items received after the original agenda is posted.

Unforeseen circumstances may result in a meeting being cancelled due to a lack of quorum.

Pursuant to 29 Delaware Code, Section 10004(e)(2), the Board shall pre-announce or pre-publish all Executive Sessions; however, such agenda shall be subject to change to include additional items including Executive Sessions which arise at the time of the body's meeting.

MEMBERS: PLEASE CALL THE BOARD OFFICE AT 302-744-4500 OR EMAIL customerservice.dpr@state.de.us IMMEDIATELY IF YOU CANNOT ATTEND THE MEETING. THANK YOU.